

From: redwards49@msn.com [mailto:redwards49@msn.com]
Sent: Monday, October 24, 2005 9:32 AM
To: ATR-Real Estate Workshop
Cc: FTCDOJworkshop@realtors.org
Subject:

1. From my perspective, the new policy is a win-win for consumers and REALTORS®.

It works for consumers because it gives home sellers a choice whether to permit marketing of their property on the Internet and in selecting an MLS member with whom they want to work. It allows them to "opt-in" and have their property displayed on other brokers' Web sites even if they are working with a broker who does not participate in sharing his listings for display by his competitors. And it works for REALTORS® because it gives us the right to control where our listings are displayed on the Internet.

Sincerely

Bob Edwards

Exit Chain O' Lakes Realty-WinterWood Properties

231-350-2100

www.exitbellaire.com

www.winterwoodlodge.com